

Summit Wine Tastings Illinois

2919 Commerce Street, #501, Dallas, TX 75226
Chicago/Dallas/Houston/Austin/San Antonio/Miami
312-731-3672

Building Brands One Sip at a Time®

Affordable Pricing

Summit charges \$42 per hour for all events. Our clients provide us with a list of stores and preferred dates and times along with tech sheets, key selling points, brand overviews, and any other pertinent sales tools. Limit of 5 products to be tasted.

About Those Samples

Our fees do not include the cost of any samples that are used to conduct tastings. Your best option is to arrange for samples to be dropped off in advance. Sometimes this option is not feasible. If bottles can't show up before the tasting, then Summit will purchase samples at retail. If we will be using this method, then we ask our clients to pre-determine a samples budget, and Summit will issue a samples invoice to be paid in advance. As samples are purchased, Summit will send a weekly samples statement along with our recaps and receipts.

Tight Budget?

You might want to consider sharing a table with a non-competitive brand and splitting the cost with another supplier. Limit of 4 products to be tasted.

Deep Discounts

Purchase one hundred or more prepaid tastings at \$110 per event. Sold in groups of one hundred. 100 tastings must be completed within 120 days. Cost of samples can be deducted from the bank of tastings or can be invoiced separately. Prepaid invoices are due upon receipt.

Expert Brand Training

Once we have a schedule in place and events are staffed, we recommend that you conduct a brand training for the people who will be conducting your tastings. Our team does a better job if we learn about your brands from an expert. Highly recommended and priced individually.

Invoicing

Summit sends invoices by email weekly on terms of Net 30. Prepaid invoices are due upon receipt. Prompt payment is greatly appreciated.

For more information, please contact Eric Henry at 312-731-3672 or eric@summitwinetastings.com